

IVAN CHRISTADAS

ABOUT ME: Accomplished and highly experienced Business Analyst with all-round exposure in Information Systems, Operations and Logistics, based on a solid accounting background. Articulate Rental Analyst and Process Compliance Manager with 13+ years of experience in the equipment rental industry, and 20 years of experience in the hospitality industry.



Business Data Analysis & Planning
Strategies & Development
Asset Management
Gap Analysis & Action Plan
Strategic Advice
Process Development & Management

CORE COMPETENCIES

- Adept at identifying process discrepancies, astute in implementing proactive measured processes in place on critical areas of the business including but not limited to debt management, rental asset management, optimizing asset performance, minimizing idle rental asset time.
- Demonstrated track record of maximizing profit and minimizing loss through strategic data backed planning and analysis and laying out the business roadmap.
- Innovative thinker who keeps an eye for the emerging trends and applies them to analyze and streamline processes and systems, while increasing productivity, quality, and efficiency.
- Passionate leader and a mentor who develops teams to adopt best practices and procedures.
- Persuasive negotiator with tactful communication and conflict resolution skills who is approachable.
- Skilled at networking, relationship building with both internal and external customers and stakeholders.

KEY SKILLS

- Leadership - Internal Projects
- SME in Microsoft Dynamics AX 2009
- Training the Trainer & Mentoring
- Cross-Functional Collaboration
- Decision Making
- Business Transformation
- Hire Desk Management
- Data Mining & Maintenance
- Customer Service
- Reports & Data Analysis
- Team Management
- Process Analysis & Development
- Internal Audit & Control
- System Administration
- Communication
- Sales & Debt Management

PERSONAL DETAILS

D.O.B: 28 Sep 1967
Age: 53 Years
Nationality: Indian

CONTACT

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PROFESSIONAL EXPERIENCE

Aug 2015- till Date

BYRNE EQUIPMENT RENTAL LLC DUBAI, UAE

RENTAL ANALYST & PROCESS COMPLIANCE MANAGER

Spearhead Company's 17 Business Units' rental compliance and business analysis and strategies in 6 Gulf countries UAE, Qatar, Saudi Arabia, Oman, Kuwait, and Bahrain. Oversee strategic planning, business and compliance plans, debt analysis, generate analytical reports for the Company's overall business growth. Monitor asset acquisition and disposals, mentor teams on KPIs, and achieving optimal performance. Report to the COO.

- Have devised result-generating strategic business plans, 100% accepted by senior management, depicting the real-time status of different business' functions for the Group across the Gulf region utilizing Business Intelligence Dashboard.
- Frequently proposed precise recommendations and successful plans for business bottlenecks. Expertly identified business issues, including process and ERP system-related problems. Provide expertise-based advice.
- Generated profit and prevented loss by providing expert recommendations on profitable investment options and capital expenditures to the management.
- Have significantly increased optimal asset utilization and profitability by developing and executing intercompany asset performance analysis, reports, executable strategical plan & implementation, ensuring asset performance visibility across the regions.
- Drafted rental asset KPIs, contributed to the design of operational processes, including internal controls and evaluation of the control environment.
- Develop and oversee asset management system, including procedures and policies of acquisition, movement, maintenance, rentals, disposals, sales and transfers, rental asset demand management, and disposal or transfer plans resulting in operational excellence, optimized utilization, and investment clarity.
- Continuously add towards savings by efficiently handling rental processes, reducing operational discrepancies by investigating and reporting on them, and recommending system process updating ways. Prevented space, interest, and depreciation loss by timely suggesting disposal of the non-performing rental equipment.
- Liaise with 200+ personnel, including senior management, unit management, sales team, finance team operational and technical teams on a regular basis to uphold and continue better and efficient process. Ensure minimal turnaround time on repairs and maintenance by highlighting various discrepancies or short comings.
- Lead cross-functional team comprising of various operational groups. Introduced inventory module, rental fleet maintenance budget, and cost capturing through the ERP system and budget approval matrix.

Oct 2010 - Aug 2015 GROUP HIRE DESK SUPERVISOR

Oct 2008 - Oct 2010 HIRE OFFICE SUPERVISOR

- Led, recruited, trained, and mentored a hire desk team of 40+ members across 6 Gulf countries on excellent customer service resulting in customer retention and revenue generation.
- As a Sales and Hire-desk operations' lead member effectively contributed towards the Microsoft AX ERP System implementation project (priorly Syrinx rental management software) across the Gulf region. Actively participated in user training and system customization as per the business' needs.
- Designed and implemented a Hire Desk Procedure Manual. In charge of its compliance throughout the Company in the entire region.

- Implemented new business concept for 17 units, the Business Unit concept, within the Company maximizing efficiency, segregating profit and expenses for the respective departments, enhancing profit and loss visibility, thus optimizing the efficiency of each business unit, as a key operational side member.
- Assisted senior management in making informed business decisions by drafting, analyzing, and projecting periodical reports and KPI's on plant utilization and sales team performance; giving suggestions and improvisation strategies to pursue the business goals.
- Conducted regular Controls visits to all business depots as an internal auditor on quality assurance and control. Identified potential risks and control issues in business operational process review, recommended enhancements based on the internal control review visits resulting in effective rental management. Followed-up to ensure timely implementation.
- Monitored day-to-day management of hire desk operations, liaised with cross-functional departments, such as Plant and Yard, Transport and Logistics, Sales and Finance to ensure all standards and expectations were met.
- Cleaned data, ensured updated data meets process requirements, played key role in the Change Management Process for the Group while migration to the ERP system. Conducted a thorough post-implementation review of the ERP system, identified gaps, and recommended improvements.
- Assisted local businesses and projects in attaining sustainable processes and controls by establishing self-assessment tools.
- Closely monitored and analyzed control failures in the operational process, recommended corrective measures to adopt a controlled approach and efficiency.

ADDITIONAL EXPERIENCE

1987-2007 **HOSPITALITY INDUSTRY | CUSTOMER SERVICE**
INDIA, KUWAIT, BAHRAIN & UAE

PROJECTS

- Jul 2016 **BUSINESS INTELLIGENCE DASHBOARD**
Concept, Implementation and User Training
- Oct 2011 **ERP SYSTEM IMPLEMENTATION**
SME, Process design, Migration & User Training, Data Sanity Check & Cleansing

TRAITS

- People Skills
- Inspirational
- Reliable & Rapid Learner
- Confidence & Decision Making
- Communicative
- Ambitious, with Positive Outlook
- Understanding & Flexible
- Organized & Up to Date
- Strategic & Analytical
- Dedicated to Continuous Learning & Improvement

EDUCATION & CERTIFICATIONS

- 1987 **BACHELOR OF COMMERCE**
MANGALORE UNIVERSITY, INDIA
- Jun 2016 **FIRE SAFETY AWARENESS TRAINING**
SECURITAS FIRE & SAFETY
- Jul 2010 **PROFESSIONAL SELLING SKILLS**
SPEARHEAD TRAINING
- Sep 2010 **INTERNAL QMS AUDITOR TRAINING COURSE (BASED ON ISO 9001:2008)**
LRQA

LANGUAGES

- English
- Hindi
- Arabic
- Kannada
- Konkani
- Malayalam
- Tulu

" Leadership is the art of giving people a platform for spreading ideas that work. "

- Seth Godin